### For Immediate Release

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# Tamilnadu Can't Keep Talking about N&D's Dhillu Dura State Level Communication Campaign for AIDS Awareness!

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Dhillu Dura suddenly popped up on posters, hoardings, TV and cinema halls across Tamilnadu taking the state by storm. The question on everybody's lips was whether this is a film or TV serial and the final surprise was that this is a social awareness campaign. The concept of Dhillu Dura has been developed by N&D Communications for Nambikkai Maiyyam, a joint initiative of TANSACS, USAID and APAC.

The Dhillu Dura campaign is aimed at encouraging people to clear their misconceptions about AIDS and receive counselling at the Nambikkai Maiyyam (Integrated Counselling & Testing Centre). A character called Dhillu Dura has been created to resemble a mass hero styled with bright flashy clothes, flamboyant hairstyle and swagger reflecting a devil-may-care attitude. A fun-loving playboy, he is someone that the high risk TG would relate to. It has series of three teasers that will be telecast on leading Tamil channels and finish with a revealer.

The television campaign was supplemented by print ads in leading newspapers and a large outdoor media campaign that involved signboards, mobile vans, bus back panels and so on. Currently, it is a growing rage online as its being promoted on Google, Yahoo, Chennaionline, The Hindu and on popular social networks like Facebook, Orkut and so on.

#### Teaser 1:

The hero of this teaser Dhillu Dura hits the screen with all the fanfare of a mass film hero. He is the cynosure of all eyes when he dances into the market in his inimitable style swinging his belt buckle, kicking pots and raising a ruckus as people rush to get out of his way. The curiosity in the audience is provoked as they would wonder if this is the promo for a new film. The teaser strongly drives the message that Dhillu Dhura is coming. It would finish with the super Yaar Indha Dhillu Dura? This would raise the level of curiosity about the character as the audience waits for the next.

The second version of this teaser focuses on building up curiosity about Dhillu Dura to a greater crescendo. Dhillu Dura's is a fearless character and a risk-taker who is ready to dive into any kind of adventure without thinking twice. Each of his actions signify the beginning of some terrifying action. When he ties his scarf on his hand, it means it's a hunt for women and when he ties it on his head, it means he's going to kill.

### Teaser 2:

The first two versions of the teaser would have firmly established the character of Dhillu Dura and this is a step forward. While the previous teasers show him as extremely self-confident and sure of himself, this reflects a total contrast in mood. The people whom he teased now call him Dullu Durai. He seems confused about something and consults everyone from a Killi Josiyam palmist, to a Guduguduppukaran (Fortuneteller) to a quack doctor. Yet, he does not get his answer. The Super is Dhillu Durakkey Kulappama? The audience gets more curious to know the identity of Dillu Dura and what he is confused about.

#### Revealer

The revealer shows Dhillu Dura initially as onfused but receiving guidance from his teachers. Based on this, he is shown going to Nambikai Maiyam (ICTC) to clear the confusion he is facing. Shots of the counselor are shown and it finishes with Dhillu Dura emerging triumphant with the super Dhillu Dura ippo thelivuthurai ayittaru.

The core message is Aalosanai Pera Nambikkai Maiyyam (Get counseling at Nambikkai Maiyyam) and Nambikkaiyodu Nambikkai Maiyyam Sendru Seriyana Aalsosanai Peruvom ( You can trust that you will get the right information at Nambikkai Maiyyam)

The concept of Dhillu Dura has been conceived by N&D Communications. Headed by M.Nachiappan, N&D is an integrated communication agency that offers services offers in the areas of Branding, Technology, Rural Marketing, Market Research and Events. They have been behind the successful campaigns of brands like Power Soaps, Kalaignar Kaapittu Thittam, Repco Bank, CADD Centre, Sangam Hotels and so on.

We appreciate Dance Director Ramji for playing the lead character and enthusiastically agreeing without even asking for the script once he knew that it was for a social cause. He has done a wonderful job playing the character and also choreographing the dance sequences.

Dhillu Dura is all set to leave his mark across Tamilnadu and spread the HIV/ AIDS awareness message.

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